

House of Delegates Brochure Supplemental Financials

October 10, 2019

Balance Sheet, October 4, 2019

Profit and Loss, Jan. 2019 through October 4, 2019

FWD
Balance Sheet
As of October 4, 2019

Oct 4, 19

ASSETS

Current Assets

Checking/Savings

FWD-CHECKING 50,309.91

Total Checking/Savings 50,309.91

Other Current Assets

Prepaid Expenses 570.68

Total Other Current Assets 570.68

Total Current Assets 50,880.59

Other Assets

111.10 - Prepaid 2,500.00

Security Deposits Asset 3,510.00

Total Other Assets 6,010.00

TOTAL ASSETS 56,890.59

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Credit Cards

Mastercard-Bank of America 5,076.05

Total Credit Cards 5,076.05

Other Current Liabilities

449.00 - Quartet travel 2,402.38

450.00 - Chorus travel 5,544.00

Total Other Current Liabilities 7,946.38

Total Current Liabilities 13,022.43

Total Liabilities 13,022.43

Equity

446.00 - Youth Ed 2,471.25

447.00 - NOR CAL YOUTH CAMP 17,581.70

451.00 - Surplus 12/31/2010 62,453.11

Retained Earnings -29,572.76

Net Income -9,065.14

Total Equity 43,868.16

TOTAL LIABILITIES & EQUITY 56,890.59

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>AZ - Arizona Div</u>	<u>AZ Leadership Academy</u>	<u>DF - Fall</u>	<u>DS-Spring</u>	<u>FWD-Operations</u>	<u>FWD BOD Meetings</u>	<u>NoCal Youth</u>
Ordinary Income/Expense							
Income							
500.00 - DUES-Members							
500.10 Dues Allocations-Events	4,000.00	0.00	16,000.00	10,000.00	0.00	0.00	0.00
500.00 - DUES-Members - Other	0.00	0.00	0.00	0.00	11,176.50	0.00	0.00
Total 500.00 - DUES-Members	4,000.00	0.00	16,000.00	10,000.00	11,176.50	0.00	0.00
501.00 - SRING PRELIMS REV							
501.06 Photos	0.00	0.00	0.00	500.00	0.00	0.00	0.00
501.00 - SRING PRELIMS REV - Other	0.00	0.00	0.00	18,248.00	0.00	0.00	0.00
Total 501.00 - SRING PRELIMS REV	0.00	0.00	0.00	18,748.00	0.00	0.00	0.00
502.00 - FALL CONVENTION REV							
502.00 - FALL CONVENTION REV	0.00	0.00	22,950.00	0.00	0.00	0.00	0.00
503.00 - DIVISIONAL CONV							
503.10 - AZ	7,546.00	0.00	0.00	0.00	0.00	0.00	0.00
503.30 - SO CAL WEST	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 503.00 - DIVISIONAL CONV	7,546.00	0.00	0.00	0.00	0.00	0.00	0.00
504.00 - WESTUNES							
504.01 - ADS	0.00	0.00	0.00	0.00	325.00	0.00	0.00
Total 504.00 - WESTUNES	0.00	0.00	0.00	0.00	325.00	0.00	0.00
505-Educational Events							
505.01 AZ Leadership Summit	0.00	950.00	0.00	0.00	0.00	0.00	0.00
505.02 NorCal Leadership Summit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
505.03 SoCal Leadership Summit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 505-Educational Events	0.00	950.00	0.00	0.00	0.00	0.00	0.00
506.00 - OTHER							
506.05 Contest Photos	0.00	0.00	0.00	550.00	0.00	0.00	0.00
Total 506.00 - OTHER	0.00	0.00	0.00	550.00	0.00	0.00	0.00
510 - Donations							
510.03 - Donations NorCal Camp	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00
510.04 - Donors Choice HF	0.00	0.00	0.00	0.00	5,702.69	0.00	0.00
Total 510 - Donations	0.00	0.00	0.00	0.00	5,702.69	0.00	5,500.00
520.00 - Fees							
520.01 - NorCal Youth Camp	0.00	0.00	0.00	0.00	0.00	0.00	800.00
Total 520.00 - Fees	0.00	0.00	0.00	0.00	0.00	0.00	800.00
Total Income	11,546.00	950.00	38,950.00	29,298.00	17,204.19	0.00	6,300.00
Expense							
601.00 - HCW/LA Expense							
709.10 - Leadership Academy							
709.11 - LA - AZ	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00
709.12 - LA - SoCal Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 709.10 - Leadership Academy	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00
Total 601.00 - HCW/LA Expense	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00
601.10 - DS15 - District Spring							
Judges-Meals	0.00	0.00	0.00	817.50	0.00	0.00	0.00

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>AZ - Arizona Div</u>	<u>AZ Leadership Academy</u>	<u>DF - Fall</u>	<u>DS-Spring</u>	<u>FWD-Operations</u>	<u>FWD BOD Meetings</u>	<u>NoCal Youth</u>
Judges-Misc	0.00	0.00	0.00	859.83	0.00	0.00	0.00
Judges Travel	0.00	0.00	0.00	5,368.93	0.00	0.00	0.00
601.10 - DS15 - District Spring - Other	0.00	0.00	0.00	15,194.91	0.00	0.00	0.00
Total 601.10 - DS15 - District Spring	0.00	0.00	0.00	22,241.17	0.00	0.00	0.00
601.20 - AZ15 - AZ Div Exp							
Judges-Meals	517.54	0.00	0.00	0.00	0.00	0.00	0.00
Judges-Misc	264.21	0.00	0.00	0.00	0.00	0.00	0.00
Judges Travel	1,057.18	0.00	0.00	0.00	0.00	0.00	0.00
601.20 - AZ15 - AZ Div Exp - Other	10,036.18	0.00	0.00	0.00	0.00	0.00	0.00
Total 601.20 - AZ15 - AZ Div Exp	11,875.11	0.00	0.00	0.00	0.00	0.00	0.00
601.30 - SC15 - SoCal Div Exp							
601.30.01Judges-Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00
601.30.02 Judges-Meals	0.00	0.00	0.00	0.00	0.00	0.00	0.00
601.30.03 Judges-Misc.	0.00	0.00	0.00	0.00	0.00	0.00	0.00
601.30 - SC15 - SoCal Div Exp - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 601.30 - SC15 - SoCal Div Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00
602.00 - Fall Convention Exp							
602.01 - DF15 - District Fall							
602.01.01Judges-Travel	0.00	0.00	3,230.03	0.00	0.00	0.00	0.00
602.01.02Judges-Meals	0.00	0.00	432.00	0.00	0.00	0.00	0.00
602.01 - DF15 - District Fall - Other	0.00	0.00	25,012.80	0.00	0.00	0.00	0.00
Total 602.01 - DF15 - District Fall	0.00	0.00	28,674.83	0.00	0.00	0.00	0.00
Total 602.00 - Fall Convention Exp	0.00	0.00	28,674.83	0.00	0.00	0.00	0.00
604.00 - BD MEETING							
604.01 - TRAVEL	0.00	0.00	0.00	0.00	0.00	3,655.92	0.00
604.02 - MEALS	0.00	0.00	0.00	0.00	0.00	1,398.99	0.00
604.03 - LODGING	0.00	0.00	0.00	0.00	0.00	8,537.20	0.00
604.04 - BD Meeting - Supplies	0.00	0.00	0.00	0.00	0.00	38.98	0.00
Total 604.00 - BD MEETING	0.00	0.00	0.00	0.00	0.00	13,631.09	0.00
607.08 - C&J							
607.085 - C&J CAT SCH	0.00	0.00	0.00	0.00	499.32	0.00	0.00
Total 607.08 - C&J	0.00	0.00	0.00	0.00	499.32	0.00	0.00
607.09 - YMIH							
607.095 - AWARDS	0.00	0.00	0.00	0.00	0.00	0.00	0.00
607.096 - NoCal Youth Camp	0.00	0.00	0.00	0.00	0.00	0.00	2,956.26
607.097 Youth Festival Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 607.09 - YMIH	0.00	0.00	0.00	0.00	0.00	0.00	2,956.26
607.10 - EVENTS							
607.101 - SUPPLIES	0.00	0.00	0.00	0.00	568.79	0.00	0.00
Total 607.10 - EVENTS	0.00	0.00	0.00	0.00	568.79	0.00	0.00
607.12 - MKTG & PR							
607.123 - PROMO MATERIALS	0.00	0.00	0.00	0.00	1,796.27	0.00	0.00
607.124 - WEB EXPENSES	0.00	0.00	0.00	0.00	1,993.30	0.00	0.00

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>AZ - Arizona Div</u>	<u>AZ Leadership Academy</u>	<u>DF - Fall</u>	<u>DS-Spring</u>	<u>FWD-Operations</u>	<u>FWD BOD Meetings</u>	<u>NoCal Youth</u>
607.125 - Ads purchased/placed	0.00	0.00	0.00	0.00	350.00	0.00	0.00
708.00 - WESTUNES	0.00	0.00	0.00	0.00	420.00	0.00	0.00
Total 607.12 - MKTG & PR	0.00	0.00	0.00	0.00	4,559.57	0.00	0.00
609.00 - MISC EXP	0.00	8.00	0.00	41.53	3.43	0.00	0.00
609.01 - Dues Collection Fees	0.00	0.00	0.00	0.00	1,967.07	0.00	0.00
609.02 - Merchant Acct Fees	262.21	20.70	776.86	593.84	8.10	0.00	0.00
610.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	0.00	3,233.75	0.00	0.00
611.00 - INTERN CH TRAVEL	0.00	0.00	0.00	0.00	7,462.50	0.00	0.00
622.00 - GOV'T FEES	0.00	0.00	0.00	0.00	160.00	0.00	0.00
700.00 - PRESIDENT							
600.00 - AWARDS	0.00	0.00	153.00	241.43	239.95	0.00	0.00
607.17 - President Exp Other	0.00	0.00	0.00	425.82	427.22	0.00	0.00
700.03 - TRAVEL	213.60	0.00	0.00	0.00	1,879.98	0.00	0.00
700.05 - Pres Mid-Winter Exp	0.00	0.00	0.00	0.00	1,831.63	0.00	0.00
Total 700.00 - PRESIDENT	213.60	0.00	153.00	667.25	4,378.78	0.00	0.00
703.00 - EVP							
703.03 - TRVL & MEALS	0.00	0.00	0.00	0.00	1,651.41	0.00	0.00
703.04 - EVP Supplies	0.00	0.00	0.00	0.00	44.80	0.00	0.00
703.07 - EVP LODGING	0.00	0.00	0.00	0.00	1,346.52	0.00	0.00
703.08 - EVP Business Expenses	0.00	0.00	0.00	0.00	427.22	0.00	0.00
Total 703.00 - EVP	0.00	0.00	0.00	0.00	3,469.95	0.00	0.00
704.00 - DVP							
704.10 - DVP AZ							
704.13-TRAVEL	0.00	0.00	0.00	0.00	285.54	0.00	0.00
Total 704.10 - DVP AZ	0.00	0.00	0.00	0.00	285.54	0.00	0.00
Total 704.00 - DVP	0.00	0.00	0.00	0.00	285.54	0.00	0.00
705.00 - SECRETARY							
603.00 - INSURANCE	0.00	0.00	0.00	0.00	180.00	0.00	0.00
Total 705.00 - SECRETARY	0.00	0.00	0.00	0.00	180.00	0.00	0.00
706.00 - TREASURER							
706.02 - POSTAGE	0.00	0.00	0.00	0.00	77.05	0.00	0.00
706.03 - SUPPLIES	0.00	0.00	0.00	0.00	72.47	0.00	0.00
706.04-Subscriptions	0.00	0.00	0.00	0.00	178.00	0.00	0.00
706.05-Training	0.00	0.00	0.00	0.00	-22.00	0.00	0.00
706.06-Travel	0.00	0.00	0.00	0.00	214.65	0.00	0.00
Total 706.00 - TREASURER	0.00	0.00	0.00	0.00	520.17	0.00	0.00
Total Expense	12,350.92	1,764.64	29,604.69	23,543.79	27,296.97	13,631.09	2,956.26
Net Ordinary Income	-804.92	-814.64	9,345.31	5,754.21	-10,092.78	-13,631.09	3,343.74
Net Income	-804.92	-814.64	9,345.31	5,754.21	-10,092.78	-13,631.09	3,343.74

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>NorCal Leadership Acad</u>	<u>SC - So Cal Div</u>	<u>SoCal Ldr Academy</u>	<u>YIH</u>	<u>Unclassified</u>	<u>TOTAL</u>
Ordinary Income/Expense						
Income						
500.00 - DUES-Members						
500.10 Dues Allocations-Events	0.00	8,000.00	0.00	0.00	0.00	38,000.00
500.00 - DUES-Members - Other	0.00	0.00	0.00	0.00	0.00	11,176.50
Total 500.00 - DUES-Members	0.00	8,000.00	0.00	0.00	0.00	49,176.50
501.00 - SRING PRELIMS REV						
501.06 Photos	0.00	0.00	0.00	0.00	0.00	500.00
501.00 - SRING PRELIMS REV - Other	0.00	0.00	0.00	0.00	0.00	18,248.00
Total 501.00 - SRING PRELIMS REV	0.00	0.00	0.00	0.00	0.00	18,748.00
502.00 - FALL CONVENTION REV	0.00	0.00	0.00	0.00	0.00	22,950.00
503.00 - DIVISIONAL CONV						
503.10 - AZ	0.00	0.00	0.00	0.00	0.00	7,546.00
503.30 - SO CAL WEST	0.00	13,592.00	0.00	0.00	0.00	13,592.00
Total 503.00 - DIVISIONAL CONV	0.00	13,592.00	0.00	0.00	0.00	21,138.00
504.00 - WESTUNES						
504.01 - ADS	0.00	0.00	0.00	0.00	0.00	325.00
Total 504.00 - WESTUNES	0.00	0.00	0.00	0.00	0.00	325.00
505-Educational Events						
505.01 AZ Leadership Summit	0.00	0.00	0.00	0.00	0.00	950.00
505.02 NorCal Leadership Summit	-150.00	0.00	0.00	0.00	0.00	-150.00
505.03 SoCal Leadership Summit	0.00	0.00	650.00	0.00	0.00	650.00
Total 505-Educational Events	-150.00	0.00	650.00	0.00	0.00	1,450.00
506.00 - OTHER						
506.05 Contest Photos	0.00	0.00	0.00	0.00	0.00	550.00
Total 506.00 - OTHER	0.00	0.00	0.00	0.00	0.00	550.00
510 - Donations						
510.03 - Donations NorCal Camp	0.00	0.00	0.00	0.00	0.00	5,500.00
510.04 - Donors Choice HF	0.00	0.00	0.00	0.00	0.00	5,702.69
Total 510 - Donations	0.00	0.00	0.00	0.00	0.00	11,202.69
520.00 - Fees						
520.01 - NorCal Youth Camp	0.00	0.00	0.00	0.00	0.00	800.00
Total 520.00 - Fees	0.00	0.00	0.00	0.00	0.00	800.00
Total Income	-150.00	21,592.00	650.00	0.00	0.00	126,340.19
Expense						
601.00 - HCW/LA Expense						
709.10 - Leadership Academy						
709.11 - LA - AZ	0.00	0.00	0.00	0.00	0.00	1,735.94
709.12 - LA - SoCal Exp	0.00	0.00	1,600.07	0.00	0.00	1,600.07
Total 709.10 - Leadership Academy	0.00	0.00	1,600.07	0.00	0.00	3,336.01
Total 601.00 - HCW/LA Expense	0.00	0.00	1,600.07	0.00	0.00	3,336.01
601.10 - DS15 - District Spring						
Judges-Meals	0.00	0.00	0.00	0.00	0.00	817.50

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>NorCal Leadership Acad</u>	<u>SC - So Cal Div</u>	<u>SoCal Ldr Academy</u>	<u>YIH</u>	<u>Unclassified</u>	<u>TOTAL</u>
Judges-Misc	0.00	0.00	0.00	0.00	0.00	859.83
Judges Travel	0.00	0.00	0.00	0.00	0.00	5,368.93
601.10 - DS15 - District Spring - Other	0.00	0.00	0.00	0.00	0.00	15,194.91
Total 601.10 - DS15 - District Spring	0.00	0.00	0.00	0.00	0.00	22,241.17
601.20 - AZ15 - AZ Div Exp						
Judges-Meals	0.00	0.00	0.00	0.00	0.00	517.54
Judges-Misc	0.00	0.00	0.00	0.00	0.00	264.21
Judges Travel	0.00	0.00	0.00	0.00	0.00	1,057.18
601.20 - AZ15 - AZ Div Exp - Other	0.00	0.00	0.00	0.00	0.00	10,036.18
Total 601.20 - AZ15 - AZ Div Exp	0.00	0.00	0.00	0.00	0.00	11,875.11
601.30 - SC15 - SoCal Div Exp						
601.30.01Judges-Travel	0.00	3,553.86	0.00	0.00	0.00	3,553.86
601.30.02 Judges-Meals	0.00	716.96	0.00	0.00	0.00	716.96
601.30.03 Judges-Misc.	0.00	106.43	0.00	0.00	0.00	106.43
601.30 - SC15 - SoCal Div Exp - Other	0.00	16,822.45	0.00	0.00	0.00	16,822.45
Total 601.30 - SC15 - SoCal Div Exp	0.00	21,199.70	0.00	0.00	0.00	21,199.70
602.00 - Fall Convention Exp						
602.01 - DF15 - District Fall						
602.01.01Judges-Travel	0.00	0.00	0.00	0.00	0.00	3,230.03
602.01.02Judges-Meals	0.00	0.00	0.00	0.00	0.00	432.00
602.01 - DF15 - District Fall - Other	0.00	0.00	0.00	0.00	0.00	25,012.80
Total 602.01 - DF15 - District Fall	0.00	0.00	0.00	0.00	0.00	28,674.83
Total 602.00 - Fall Convention Exp	0.00	0.00	0.00	0.00	0.00	28,674.83
604.00 - BD MEETING						
604.01 - TRAVEL	0.00	0.00	0.00	0.00	0.00	3,655.92
604.02 - MEALS	0.00	0.00	0.00	0.00	0.00	1,398.99
604.03 - LODGING	0.00	0.00	0.00	0.00	0.00	8,537.20
604.04 - BD Meeting - Supplies	0.00	0.00	0.00	0.00	0.00	38.98
Total 604.00 - BD MEETING	0.00	0.00	0.00	0.00	0.00	13,631.09
607.08 - C&J						
607.085 - C&J CAT SCH	0.00	0.00	0.00	0.00	0.00	499.32
Total 607.08 - C&J	0.00	0.00	0.00	0.00	0.00	499.32
607.09 - YMIH						
607.095 - AWARDS	0.00	0.00	0.00	1,000.00	0.00	1,000.00
607.096 - NoCal Youth Camp	0.00	0.00	0.00	0.00	0.00	2,956.26
607.097 Youth Festival Grants	0.00	0.00	0.00	0.00	0.00	0.00
Total 607.09 - YMIH	0.00	0.00	0.00	1,000.00	0.00	3,956.26
607.10 - EVENTS						
607.101 - SUPPLIES	0.00	0.00	0.00	0.00	0.00	568.79
Total 607.10 - EVENTS	0.00	0.00	0.00	0.00	0.00	568.79
607.12 - MKTG & PR						
607.123 - PROMO MATERIALS	0.00	0.00	0.00	0.00	0.00	1,796.27
607.124 - WEB EXPENSES	0.00	0.00	0.00	0.00	0.00	1,993.30

FWD
Profit & Loss by Class
January 1 through October 4, 2019

	<u>NorCal Leadership Acad</u>	<u>SC - So Cal Div</u>	<u>SoCal Ldr Academy</u>	<u>YIH</u>	<u>Unclassified</u>	<u>TOTAL</u>
607.125 - Ads purchased/placed	0.00	0.00	0.00	0.00	0.00	350.00
708.00 - WESTUNES	0.00	0.00	0.00	0.00	0.00	420.00
Total 607.12 - MKTG & PR	0.00	0.00	0.00	0.00	0.00	4,559.57
609.00 - MISC EXP	0.00	14.75	0.00	0.00	0.00	67.71
609.01 - Dues Collection Fees	0.00	0.00	0.00	0.00	0.00	1,967.07
609.02 - Merchant Acct Fees	1.75	420.81	19.89	0.00	0.00	2,104.16
610.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	0.00	0.00	3,233.75
611.00 - INTERN CH TRAVEL	0.00	0.00	0.00	0.00	0.00	7,462.50
622.00 - GOV'T FEES	0.00	0.00	0.00	0.00	0.00	160.00
700.00 - PRESIDENT						
600.00 - AWARDS	0.00	0.00	0.00	0.00	0.00	634.38
607.17 - President Exp Other	0.00	0.00	0.00	0.00	0.00	853.04
700.03 - TRAVEL	0.00	0.00	0.00	0.00	0.00	2,093.58
700.05 - Pres Mid-Winter Exp	0.00	0.00	0.00	0.00	0.00	1,831.63
Total 700.00 - PRESIDENT	0.00	0.00	0.00	0.00	0.00	5,412.63
703.00 - EVP						
703.03 - TRVL & MEALS	0.00	0.00	0.00	0.00	0.00	1,651.41
703.04 - EVP Supplies	0.00	0.00	0.00	0.00	0.00	44.80
703.07 - EVP LODGING	0.00	0.00	0.00	0.00	0.00	1,346.52
703.08 - EVP Business Expenses	0.00	0.00	0.00	0.00	0.00	427.22
Total 703.00 - EVP	0.00	0.00	0.00	0.00	0.00	3,469.95
704.00 - DVP						
704.10 - DVP AZ						
704.13-TRAVEL	0.00	0.00	0.00	0.00	0.00	285.54
Total 704.10 - DVP AZ	0.00	0.00	0.00	0.00	0.00	285.54
Total 704.00 - DVP	0.00	0.00	0.00	0.00	0.00	285.54
705.00 - SECRETARY						
603.00 - INSURANCE	0.00	0.00	0.00	0.00	0.00	180.00
Total 705.00 - SECRETARY	0.00	0.00	0.00	0.00	0.00	180.00
706.00 - TREASURER						
706.02 - POSTAGE	0.00	0.00	0.00	0.00	0.00	77.05
706.03 - SUPPLIES	0.00	0.00	0.00	0.00	0.00	72.47
706.04-Subscriptions	0.00	0.00	0.00	0.00	0.00	178.00
706.05-Training	0.00	0.00	0.00	0.00	0.00	-22.00
706.06-Travel	0.00	0.00	0.00	0.00	0.00	214.65
Total 706.00 - TREASURER	0.00	0.00	0.00	0.00	0.00	520.17
Total Expense	1.75	21,635.26	1,619.96	1,000.00	0.00	135,405.33
Net Ordinary Income	-151.75	-43.26	-969.96	-1,000.00	0.00	-9,065.14
Net Income	-151.75	-43.26	-969.96	-1,000.00	0.00	-9,065.14